

MolecularHealth and Slone Partners Build a Culture From the Ground Up

JULY 7, 2014 – Less than two months ago, German-born, life science informatics provider MolecularHealth was preparing to launch a product into the U.S. market. They partnered with executive search firm Slone Partners to recruit their leadership team on a tight deadline, and build their company culture in the U.S. from the ground up.

Today, with the right people in place and the product launched, MolecularHealth is becoming a leader in the personalized medicine world.

“Building a team and getting the right people into the organization - I don’t know that there is anything more important to a company’s success” says Marc Kerlin, Chief Operating Officer.

He continues, “The process was indicative of a broader relationship. We started talking about where we should initially focus, the types of people we need to target, and the type of culture we wanted to create. And this was not a one-off. Tara Kochis and Leslie Loveless of Slone Partners check in regularly.”

MolecularHealth enlisted Slone Partners to deliver premier talent to lead the company through product launch, including their Vice President of BioPharma Sales, Regional Vice President of Sales, Chief Commercial Officer, and most recently Medical Director, among others.

“The types of individuals Slone Partners placed at MolecularHealth have helped create our leadership position in the market. At only 6-7 weeks after launch, we cannot tell you how valuable that is,” said Laura Housman, Chief Commercial Officer.

Tara Kochis added, “It was important to us that we worked with the executive team and approached the relationship strategically from the beginning. We are committed to a strong partnership with MolecularHealth; they have a bright future ahead of them.”

About MolecularHealth:

A global provider of life science informatics software products and solutions, MolecularHealth has successfully built upon its heritage as a software analysis provider for the Human Genome Project and clinical IT development partner for leading U.S. health and hospital systems. The company has not only developed a proprietary knowledge-modeling platform that analyzes and synthesizes extensive bodies of molecular, biomedical and clinical evidence, but our collaborations with organizations such as The [MD Anderson Cancer Center](#) and the [U.S. Food and Drug Administration](#) provide a proving ground for a pioneering approach to clinico-molecular informatics.

About Slone Partners:

Slone Partners is a premier national recruitment firm that specializes in delivering top executive, management and leadership talent for the diagnostics, laboratory testing and life sciences industries. For over thirteen years, they have worked with cutting edge, demanding organizations to quickly attract and hire the best industry talent.

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